To obtain a place in a growth oriented organization and to utilize my skills and knowledge for betterment of the organization.

* **EXPERIENCE:-**

**Sr Associate & acting Team Lead with VODAFONE EAST LIMITED in retail store in Corporate Sales ( Jan 2013 till date). Worked with Accademy of Business Studies in Corporate Studies for 6 months.**

.

*ACADEMIC BACKGROUND*

* **Completed my MBA 1st sem completed with 62%, 2nd sem 69.45 and 3rd sem with 64.5% & 4th 62%from Bangalore School of Business(P. T. U).**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| Examination passed | Year of passing | Board/University | Subjects | % secured | Division |
| B.com | 2009 | C.U | Accountancey hons | 35.4 | II |
| XII | 2006 | W.B.C.H.S.E | Acct, Borg, Ecog, Bebm | 48.5 | II |
| X | 2004 | W.B.B.S.E | Beng,Eng,Psc,Lcs,Math,hist,geo,bio | 63.5 | I |

*PROJECTS*

*OTHER DETAILS*

* Strengths include deep sense of commitment, good interpersonal and communication skills.
* Ability to work as an effective team member.
* A smart negotiator with abilities in finalizing cost effective contracts.
* Proficient in **MS-Windows**, **Windows XP, MS-Office & internet** ,**C#, SQL, ASP.NET, VB, ADO.NET, XML**
* Good grasping skills, self – motivated and willingness to learn.

*CAREER PATH*

***KEY PERFORMANCE AREAS***

* Dealing with the corporate.
* Hard working
* Focused &patience
* Database maintenance.
* Corporate selling.
* Convincing & negotiating with the customer.
* Branding & Promotion of the Company.
* Marketing Research.
* I was captain in the local cricket team
* Key member of school cultural team.

*PERSONAL DETAILS*

Date of Birth: 24th Feb 1988

Address: Kanchrapara, (N) 24th parganas,Talor Road, Railway qtr no-563,

Near Kanchrapara railway station, pin-743145,P.S-Bizpur.

Father’s Name **:** Mr. Ashis kumar das

Father’s Occupation  **: Railway employee.**

Nationality  **:** Indian.

Religion  **:** Hinduism.

Languages Known: : Bengali, Hindi and English

Hobbies : Making new friends & reading comics, listening music, collecting database, cricket, football

Marital Status: Single.

*All the above information’s are true and correct according to my knowledge and belief.*

**Date ………………..** **Signature ……………**

*(Abhishek das)*mso1